



Building a better future

Head of Aggregates Revenue Europe Materials

Operational Office: The Park, ul. Krakowiaków 46, Warszawa

Form of employment: employment contract

Your responsibilities in this role:

- Building and managing a team responsible for revenue and commercial optimization in the Aggregates segment;
- Developing and implementing a long-term business development strategy tailored to the European market;
- Managing revenue streams and profitability of the aggregates segment and related businesses;
- Analyzing market trends, competition, and identifying new growth opportunities;
- Optimizing sales and commercial processes to increase efficiency;
- Close collaboration with production, logistics, finance, and marketing departments;
- Overseeing revenue and cost budgets, monitoring KPIs, and implementing corrective actions;
- Preparing reports and presentations for senior management, recommending development directions;

Requirements for the role:

- Academic Background: Bachelor's degree in accounting, Finance/Economic, Business Administration, Engineering or related fields;
- Financial training/qualification desirable;
- Language Proficiency: Proficient in English (Spanish as a plus);
- Experience in team management and working in the European market;
- Strong analytical skills, strategic thinking, and P&L management experience;
- Knowledge of the aggregates industry is an advantage.

What can you gain?

- Employment in a large and stable company with a global reach;
- Competitive salary and a comprehensive package of additional benefits;
- Extensive benefits package, including:
 - LUX MED private healthcare for you and your family,
 - FitProfit sports cards and the opportunity to participate in Employee Sports Clubs,
 - insurance for you and your family,
 - access to the MyBenefit platform, which is funded annually by the employer and where you can shop at preferential prices,
 - an extra day off for St. Barbara's Day,
 - if you are a parent, we guarantee an extra day off to care for your child. For new parents, we finance a "birthday gift,"
 - co-financing for glasses,
 - training programs conducted online and in-person,
 - attractive rewards system: anniversary rewards, awards for six-month achievements, awards of the year,
 - financial assistance in the form of financial assistance for difficult life circumstances.



Ensure health
and safety



Focus on
customers



Work as
one Cemex



Act with
integrity



Foster
innovation



Embrace
diversity

In our recruitment processes, we apply the principles of equality and respect for diversity. We employ Candidates who best meet the requirements for a given position, regardless of their level of ability, age, gender, origin or other subjective characteristics.

Visit our career site: www.cemex.pl/kogo-szukamy.aspx or find us on pracuj.pl

If you feel that this offer is for you

APPLY ➔